

## TOP BROADCAST BROKERS 2018

1 KALIL & Co., INC.  
2 MVP CAPITAL, LLC  
3 PATRICK COMMUNICATIONS, LLC  
4 MEDIA SERVICES, INC.  
**KALIL & CO., INC.**  
5 ELECTRO MEDIA  
6 JORGENSEN BROADCAST BROKERAGE  
**#1 AGAIN!**  
7 BERGNER & Co.  
8 WOOD & COMPANY, INC.  
9 KUZACKO MEDIA SERVICES

10 JOHN W. SAUNDERS  
11 PHOENIX MEDIA GROUP, LLC  
12 MAHLMAN Co.  
13 PUBLIC MEDIA COMPANY  
14 GRIFFIN MEDIA BROKERS  
15 EXLINE Co.  
16 DAVE GARLAND MEDIA BROKERS  
17 GAMMON MILLER, LLC  
18 PARAMOUNT MEDIA ADVERTISERS

*“Kalil registered a higher deal volume,  
in 2018, than all other broadcast  
brokers combined.”*

19 RED STATIONS OF THE NET  
20 CHUTE & COMPANY  
21 CHRYSTOPHER  
22 FOWLER MEDIA CONSULTING  
23 CANTON CONSULTING, LLC  
24 CMS STATION BROKERAGE, INC.  
25 HADDEN & ASSOCIATES  
26 BROADCAST PROPERTIES  
27 ROCKWELL MEDIA SERVICES, LLC  
28 RAY H. ROSENBLUM  
29 STERLING BCG, LLC  
30 HENSON MEDIA, INC.  
31 ROBERT H. BRANCH, JR.  
32 NEXUS BROADCAST SERVICES

**KALIL & Co., INC.**  
2960 NORTH SWAN ROAD, SUITE 134  
TUCSON, AZ 85712  
520-795-1050  
KALIL@KALILCO.COM



LINK MEDIA has acquired OUTDOOR ASSETS in WISCONSIN from HARTLIND OUTDOOR. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired MIDDLETON OUTDOOR in VICTORIA, TEXAS. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LOCAL MEDIA OUTDOOR has acquired SELECT OUTDOOR ASSETS in GEORGIA from SOUTHERN DIGITAL DISPLAYS. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired ELRAY OUTDOOR ADVERTISING in NEW JERSEY. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

CK OUTDOOR has acquired OUTDOOR ASSETS in IOWA from HEADRICK OUTDOOR. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

ALLISON OUTDOOR ADVERTISING has acquired MASHBURN OUTDOOR in JOHNSON CITY, TENNESSEE. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired LANG MEDIA in ALBANY, NEW YORK & SURROUNDING MARKETS. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

YESCO OUTDOOR MEDIA has acquired OUTDOOR ASSETS in WYOMING from ELEVATION OUTDOOR. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

ALLPOINTS has acquired the OUTDOOR ADVERTISING & TOWER ASSETS from HURSA in NEURUSA, CA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired ROCK CITY MEDIA in NEW YORK. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

BRITE MEDIA has acquired CLEAN ZONE MARKETING A GREATER TRAVELER'S PLATFORM in GEORGIA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

MORRIS MULTIMEDIA, INC. has acquired INCORVAIA MEDIA in GEORGIA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LINDMARK OUTDOOR MEDIA has acquired ASSIGN ADVERTISING in CHARLESTON, SOUTH CAROLINA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

APEX BROADCASTING has acquired OUTDOOR ASSETS from OFFRONT MEDIA in Charleston, South Carolina. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

# KALIL & CO., INC.

ELRAY OUTDOOR ADVERTISING has acquired PREMIER OUTDOOR ASSETS in NEW JERSEY. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LINK MEDIA has acquired OUTDOOR ASSETS in MILWAUKEE from OPTIC OUTDOOR MEDIA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired SELECT PREMIER OUTDOOR ADVERTISING STRUCTURES from BOARDWORKS in Atlanta, Georgia. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LINK MEDIA OUTDOOR has acquired WAITT OUTDOOR in Illinois, Iowa, Kansas, Missouri and Nebraska for \$82,000,000. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

KEY OUTDOOR has acquired OUTDOOR ASSETS from ROCKFORD, IL. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired A PREMIER DIGITAL LOCATION in ARLINGTON, TEXAS from BING OUTDOOR MEDIA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

BABCOCK OUTDOOR has acquired 300 Face Outdoor Plant in Wisconsin & Illinois. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

CK OUTDOOR has acquired THE GREAT PLAINS DIVISION in SOUTH DAKOTA AND IOWA from OFFRONT MEDIA (Formerly CBS Outdoor). The undersigned represented the buyer in this transaction and assisted in the negotiations.

WHISTLER OUTDOOR ADVERTISING has acquired SELECT OUTDOOR ASSETS in OKLAHOMA CITY from JAG, INC.'S OUTDOOR ASSETS. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

PRINCE MEDIA has acquired OUTDOOR ASSETS in NEW YORK CITY, LOS ANGELES, AND SAN FRANCISCO from DISCUS IN THE BAY. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LINK MEDIA HOLDINGS has acquired JAG, INC.'S OUTDOOR ASSETS in DISCUS IN THE BAY. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LINDMARK OUTDOOR MEDIA has acquired NEWMAN OUTDOOR ADVERTISING in NEW YORK CITY. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

MEDIA MINDS has acquired LAS VEGAS OUTDOOR ASSETS in LAS VEGAS from CLEAR CHANNEL. The undersigned represented the buyer in this transaction and assisted in the negotiations.

BLOCK COMMUNICATIONS has acquired DETROIT OUTDOOR in Michigan & Ohio. The undersigned represented the seller in this transaction and assisted in the negotiations.

# #1 IN OUTDOOR!

YESCO has acquired OUTDOOR ASSETS in IDAHO & MONTANA from REAGAN OUTDOOR ADVERTISING. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

JUGGERNAUT OUTDOOR has acquired OUTDOOR ASSETS in ARIZONA from REAGAN OUTDOOR ADVERTISING. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

FRANKLIN OUTDOOR has acquired OUTDOOR ASSETS in Rochester, MN from CLEAR CHANNEL OUTDOOR. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LINK MEDIA OUTDOOR has acquired 1800 faces in Illinois, Missouri and Iowa from KEY OUTDOOR for \$38,000,000. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

RSA MEDIA has acquired Boston's Largest Independent Billboard Company in BOSTON. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

MH OUTDOOR has acquired SELECT OUTDOOR ADVERTISING ASSETS in NASHVILLE from AMERICAN OUTDOOR ADVERTISING. The undersigned represented the buyer in this transaction and assisted in the negotiations.

LAMAR has acquired IMPACT OUTDOOR ADVERTISING in Dallas from CLEAR CHANNEL. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

ALLOVER MEDIA has acquired WALLSCAPES & A DOUBLE DECKER BUS ADVERTISING PLATFORM in LOS ANGELES & NEW YORK from ASTRA PACIFIC. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

CLEAR CHANNEL OUTDOOR has acquired SELECT OUTDOOR ADVERTISING ASSETS in Chicago from WINDSOR OUTDOOR. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

ARRINGTON OUTDOOR has acquired BROWN OUTDOOR ADVERTISING in Dallas and Phoenix. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

BOARDWORKS has acquired SELECT PREMIER OUTDOOR ADVERTISING STRUCTURES in Atlanta, Georgia. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired HAWKINS OUTDOOR in LAFAYETTE, INDIANA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

IMPACT OUTDOOR ADVERTISING has acquired 300 Faces in Dallas from CLEAR CHANNEL. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

BOSTON OMAHA CORPORATION has acquired BELL MEDIA'S OUTDOOR ASSETS in ALABAMA from CLEAR CHANNEL. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

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OOS INVESTMENTS has acquired URBAN GROUPE'S OUTDOOR ASSETS in CHICAGO. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired PRINCE MEDIA OUTDOOR ASSETS in NEW YORK CITY, LOS ANGELES AND SAN FRANCISCO. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired HIER MEDIA'S DOOR ASSETS in EVER SPRINGS, MD. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

OUTFRONT MEDIA has acquired TRILOGY OUTDOOR in ATLANTA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

HEADRICK OUTDOOR has acquired all of the outdoor advertising assets of CONNECT OUTDOOR MEDIA in Texas and Louisiana. The undersigned acted as broker in this transaction and assisted in the negotiations.

ROCKETVII INTERACTIVE has acquired ELEVENVII INTERACTIVE in OHIO from LAMAR. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

Northern New Jersey has acquired in New Jersey. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

New Mexico has acquired in New Mexico. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

Oklahoma City has acquired LINDMARK OUTDOOR MEDIA in Oklahoma City. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

LAMAR has acquired Outdoor Assets in Newark, New Jersey from OPTIC OUTDOOR MEDIA. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.

STOTT OUTDOOR has acquired Select Outdoor Assets throughout CALIFORNIA from MESA WEST OUTDOOR. The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.